

## NITESH PITHANI

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### **Objective**

Software Engineer with 1 year of experience in all the phases of SDLC such as analyzing, designing, coding, testing, debugging, deployment and documentation along with Gulf experience in Business Development and Requirement analysis. An innovative thinker, amiable team player and self-managed. Passionate in writing and implementing Web Services.

### **Company Name - Accenture Services Pvt Ltd, Pune, India**

*Position – Associate Software Engineer*

*August'2018-May'2019*

### **Roles and Responsibilities:**

- Use Java/J2EE technologies to develop web applications for client server environments and add functionalities to existing applications
- Revamp various Java Applications developed with Spring, Hibernate , older J2EE.
- Conduct user Requirements analysis to design and program applications and deliver support for system enhancement.
- Play pivotal role as part of an agile scrum team accountable, developing new applications using Spring Boot framework
- Consult with customers on project status and technical concerns

### **Trainee:**

- Attended training sessions organized by the Accenture and cleared all assessments on C, SQL, Java, and JavaScript, HTML, and C #.

### **Technologies Employed:**

- J2EE , Spring Core, Spring BOOT , Hibernate , MySQL, REST Api.

### **Achievements:**

- Received zero escalations and ensured 100% service-level agreement (SLA) adherence throughout the project duration.

### **WORK EXPERIENCE:**

### **Company Name – Key Information Technology LLC**

*Position – Business Development Associate – Enterprise Projects*

*September'2019-Present*

### **Description:**

- Experience in B2B sales with Key Account Management
- Overall Project management including discovering opportunity, solution designing and closing.
- Experience in handling full turnkey projects.
- Experienced in upselling and cross selling of various other products in which KIT is dealing.
- Responsible for maximizing revenue by converting leads and references into business.
- Experience in grievance handling.
- Increased business with existing accounts by 25%+ by having new products ordered

### **Trainee:**

- Dell Enterprise Solution Certifications

### **INTERSHIPS:**

### **• Training at Doordarshan Kendra, Ahmedabad**

*June'2016*

- Hands on experience in Audio Video Systems.
- Attended lectures about Audio Video Systems at one of the top government organizations.

### **Personal Details**

- **Nationality** : Indian
- **Date of Birth** : 28-06-1996
- **Marital Status** : Single
- **Visa Status** : Residence Visa
- **Languages Known** : English, Hindi, Sindhi, and Gujarati.

### **Languages and Technologies:**

- **Programming Languages:** - J2SE,J2EE, C.
- **Web Technologies:** - HTML, CSS, JavaScript. , Hibernate , MVC Design Pattern , Spring Core, Spring MVC, SpringBOOT , Asp.net core(Basics) , AJAX,JSON , REST API
- **Other:** - Visual Studio Code, Maven, SharePoint 2013 online, Eclipse, MySQL. ,GIT(Basics)

### **Personal Projects:**

- **E-Commerce Website:**
  - An E-Commerce Project is divided into two parts – the home page and the admin page. The home page is where customers (buyers) can order products/filter products based on product category /sort products based on pricing while the admin page is where the admin can carry out administrative tasks. All the web resources in the admin page can only be accessed by an authorized user.
  - **Technology Used: Java, MVC Design Pattern, HTML, CSS, MYSQL Database.**
- **Library Management System:**
  - A library management software using **MVC architecture in Java** along with Admin Panel where admin can add/view/delete librarian and librarian can add/view books, issue, view issued books and return books.
  - **Users of the System-Admin, Librarian.**
  - **Technology used** – HTML, CSS and Java, Servlets along with MySQL Database.

### **EDUCATIONAL QUALIFICATION:**

DEGREE	YEAR	INSTITUTE/SCHOOL	UNIVERSITY / BOARD	PERCENTAGE
B.E. – Electronic & Communication	2018	L.D. College of Engineering	Gujarat Technological University (GTU)	7.81 CGPA
HSC	2014	ST. Xavier's High School	GSHSEB	76%
SSC	2012	Kishore Gurnomal Kanjani School	GSEB	90%

### **CERTIFICATES AND TRAINING:**

- Certificate in Internet of things from Dell.
- Certification in Basics of PLC on May 2016 **SIEMENS**.
- Certificate in C Programming & Utilization on 23<sup>rd</sup> Nov 2014 from **Gujarat Knowledge Society (GKS)**.
- Pursuing certification in Java from **Oracle**.
- Certification in Hyper Converged Infrastructure from Dell.
- NCFM financial market certificate

### **HONOURS AND AWARDS:**

- Awarded **Second prize** at State Level Competition KAIZEN-2018(Projects Open House)
- Secured **1st Position** in Code War event in GTU TECHFEST 2017.
- Secured 1st **Position** in VAAK YUDDHA in Lakshya Techfest 2016.

### **POSITIONS OF RESPONSIBILITY:**

- **Volunteered** in Rang Amaizi-2019 organized by **National Service Scheme (NSS)**.
- **Central Coordinator** at **NATIONAL LEVEL LAKSHYA FEST 2017**.
- **Member** of club **Robocon LDCE** during **2015-2016**.
- **Event Manager** in **LAKSHYA 2016**.